





# THE INSIGHT

Entrepreneurship

Mindset

Curriculum

(2019-2022)







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# Entrepreneurship Mindset Curriculum



State Council of Educational Research & Training (SCERT)

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#### MANISH SISODIA मनीष सिसोदिया



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#### Message

Entrepreneurship Mindset Curriculum (EMC) launched in 2019 is an initiative of the Delhi Government to promote growth mindset in the students studying in classes 9-12 of the Delhi Government Schools. The aim of EMC is to develop entrepreneurial skills such as, dream big, innovate to solve problems, recognise growth opportunities and treat failures as stepping stones to success. India can become a developed nation only when our students aspire to do their jobs with ownership and responsibility or opt to take risks to establish their own enterprises that offer jobs to others.

EMC has six components to provide students with opportunities of experiential learning. Each component helps students develop their entrepreneurial abilities in sync with their personalities. Nothing is enforced on the students. During lockdown, EMC was digitised and LEI sessions with top entrepreneurs were conducted live on YouTube SCERT channel. Business Blasters is the field component of EMC that lets the students apply their EMC learning in real life situations. The students identify a business/ social problem of their interest and come up with innovative ideas to resolve it. We have implemented it successfully this year with enthusiastic participation by the students of classes 11th and 12th from the Delhi Government schools with 51,000 teams, almost 3 lakh students and seed money amount of Rs 60 Crores.

I am sure that the Entrepreneurship Mindset Curriculum will enable our students to take responsibility for making India a developed country in the near future.

(MANISH SISODIA) Deputy Chief Minister, Delhi

#### HIMANSHU GUPTA, IAS Director, Education & Sports



Directorate of Education Govt. of NCT of Delhi Room No. 12, Civil Lines Near Vidhan Sabha, Delhi-110054 Ph.: 011-23890172 E-mail : diredu@nic.in

#### Message

The Delhi Government launched the Entrepreneurship Mindset Curriculum (EMC) for the students of classes 9-12 in Delhi Government schools in 2019. The vision behind EMC is to empower students to become job providers and not just job seekers after completing their studies to strengthen the country's economy. The students should be able to develop the skillset and confidence for well-paying jobs to chase them, rather than many of them standing for hours in long queues to get any available job. It gives me great pleasure to see this vision being manifested through successful implementation of EMC. Students have experienced a quick shift in the mindset with immersive learning. They have become confident, optimistic with the 'I Can' attitude, and improved communication skills. Since lockdown, EMC worksheets have been regularly sent to the students in WhatsApp groups. EMC online Bootcamp and Live entrepreneurship Interactions have also been conducted. The successful implementation of Business Blasters, an important component of EMC is a milestone in its journey so far.

Looking forward to scores of students becoming successful entrepreneurs after completing their education and contributing to the country's progress.

Himanshu Gupta

Director. Directorate of Education

#### Rajanish Singh Director



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#### Message

In this technology driven era of the 21st century, focussing only on academics is not enough. The students need to imbibe the knowledge, attitude and skills required to become successful in the modern times. Entrepreneurship Mindset Curriculum (EMC) is an innovative step by the Delhi Government to inculcate an open mindset and entrepreneurial abilities in students of classes 9-12 in Delhi Government schools. EMC design has six components, i.e., Mindfulness, Thematic units, Student Specials, Career Exploration, Live Entrepreneur Interaction and Business blasters. It is based on experiential learning. The thematic units have been scientifically designed with the aim of developing the students' entrepreneurial abilities. EMC in both its online and offline avatars has benefitted students through activities and LEIs.

EMC Business Blasters provides an immersive experience for the students to identify business/ social problems around them, ideate, innovate and implement solutions in their area of work. They also imbibe the qualities of perseverance and resilience. We have research based evidence to prove that EMC has enabled a rapid shift in the students' mindset. I wish everyone great success ahead!

Rajnish Singh Director, SCERT



Dr. Nahar Singh Joint Director

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#### Message

We all have come across stories of many school and college pass outs struggling to find jobs. One of the reasons for young students chasing jobs is undue focus on academics and neglect of skill development at the school and college levels. To overcome this lacuna and develop Entrepreneurial skills in the students, the Delhi Government launched Entrepreneurship Mindset Curriculum (EMC) for classes 9-12 in 2019. It has proved to be a boon for the students as they acquire new skills, such as critical and creative thinking, collaboration and effective communication by doing EMC activities at schools and homes with peer group and family members respectively.

Business Blasters, one of the six components of EMC, was launched in October 2021 to enable students to apply their EMC skills by thinking of a business/ social idea and implementing it to resolve a problem in their surroundings. The program has received a huge response from all over Delhi and the Business Blasters TV show has also become a huge hit with the audience. The world has never witnessed a start-up program like the EMC Business Blasters and it has sealed our reputation as a force to reckon with in the field of education and skill development.

I congratulate Team EMC for this wonderful initiative.

Dr. Nahar Singh

Joint Director, Academics

#### Message

"The best way to predict the future is to create it." - Peter Drucker

Team EMC at SCERT believes that process is as important as the product and we must do our best at all times. Hence, we jumped at the opportunity given by the Delhi Government to create The Entrepreneurship Mindset Curriculum (EMC), which was subsequently introduced for the students in classes 9-12 in all the Delhi Government Schools in 2019 after being piloted in selected schools. The strength of EMC lies in its design based on experiential learning with the aim of encouraging students to learn by doing. Each of the six components have been created with the specific objective of promoting an open mindset that motivates students to keep upgrading their skills at all times and work with ownership, whether in a job or an enterprise of their own.

We also believe that it's better to catch them young with their unique entrepreneurial ideas and provide expert supervision and guidance for their successful implementation. The Business Blasters 'field experience component has proved the ability of our students to establish successful start-ups. LEI sessions conducted online with top Indian entrepreneurs have received massive views on YouTube. Our greatest pleasure has been in seeing the enthusiastic participation and growth of our academically weaker students, who have begun doing well across all subjects at school.

I thank my EMC team for this initiative and extend warmest wishe stakeholders for even greater success ahead.

Dr. Sapna Yadav EMC Project Director

## **Table of Content**

NTRODUCTION TO ENTREPRENEURSHIP MINDSET CURRICULUM		
EMC TEACHER MANUALS	5	
ONLINE CAPACITY BUILDING PROGRAM	7	
EMC BOOTCAMP	7	
EMC WORKSHEETS	9	
INTERACTIVE WORKSHEETS PILOT	10	
SOCIAL MEDIA CAMPAIGNS	12	
DIGITAL LIVE ENTREPRENEUR INTERACTIONS	12	
CAREER EXPLORATION	14	
EMC Implementation 2021-2022	15	
TESTIMONIALS	19	
MEDIA COVERAGE OF EMC	21	
ACKNOWLEDGMENT	23	
MEET THE TEAM	24	

#### INTRODUCTION TO ENTREPRENEURSHIP MINDSET CURRICULUM

In today's rapidly changing world, technologies are quickly becoming obsolete and newer advanced technologies are flooding the market. We, a nation of young people, must ensure that our students are dynamic, progressive, confident with the right mental frame to conquer this situation. Continuing with the same system of education, we cannot hope to get different results. We must try a fresh new approach!

The world around us has no dearth of unsolved problems and untapped opportunities. Why don't we see a large number of graduating students identifying opportunities, brainstorming and trying out solutions? Are they afraid to take risks because of uncertainties and possibility of failures? Are they looking for someone else to set the vision and chalk out the plans? Are they not confident in their own analytic, problem solving and innovative abilities? This is to be expected because the present education system



doesn't do much to inculcate analytical and critical abilities form the basis of entrepreneurship. While there are subjects in the syllabus, they largely focus on understanding processes and tools rather than on developing the underlying entrepreneurial mindsets. Real -life engaging experiences are required where the students learn hand on and not from second -hand information. The students



need to be able to recognize opportunities, grasp them, and design solutions. Their passion and discipline form the bridge between what they dream and what they accomplish. This motivates the need for an Entrepreneurship Mindset Curriculum (EMC).

The Entrepreneurial Mindset curriculum focuses on delivering real life, engaging experiences that prepare the students for creating value or increasing value in whichever workplace they enter- be it a company, his or her own venture, or family business. These experiences are designed to inculcate entrepreneurial mindsets that enable young students to dream bigger, recognize opportunities, translate them into reality, bounce-back from failures, learn and try again with perseverance and passion. The biggest motivation for entrepreneurs is to keep challenging themselves. It is our hope that the students equipped with such a mental frame will explore various available options during their professional journeys and achieve their full potential.

The primary objective of this curriculum is to develop entrepreneurial mindsets in the students which include:

- Key building blocks such as critical thinking, confidence and creativity.
- Foundational abilities like problem solving, communication & collaboration.
- Entrepreneurial abilities like recognizing opportunities, taking risks.

In order to enable students to dream and pursue their dreams with zeal, be happy & joyful, Be lifelong learners.



Key Building Blocks



Foundational Abilities

The curriculum comprises activities, projects and interactions that help students to understand and develop their qualities and abilities, and build entrepreneurship mindset. The pedagogy of EMC involves learning by doing, inspiration and reflection. In order to help the students to fully unlock their potential, they need to be introduced to a variety of platforms where they can put the "learning by doing" principle into practice.

This curriculum followed three rules: Experiential, Inspirational, and Reflective learning. The EMC has six major components.



Mindfulness: Every day classes start with the mindfulness session. It is conducted by the teachers to help students 'be present' and attentive in the class. This session also helps students to increase their focus and concentration on the task at hand.

**Thematic Unit:** classes include experiential activities, where students play and participate in student-led activities relevant to the themes. For example, students compete to make the tallest tower out of things they have and can find. Classes also include inspirational stories- teachers are given booklet stories to tell students. Reflection & discussion is the key part of the thematic



units. This inspirational story and experiential activities helps students to reflect on their actions.

**Student Specials:** These are student-led EMC sessions where they practise purposeful communication, constructive feedback, as well as basic planning and timely execution.

Career Exploration: In Career Exploration, students understand a wide variety of career paths by interviewing both entrepreneurs and professionals about their experiences and

journeys. This way, they get direct exposure to a variety of career options in employment and in business, while they learn to interact with working people

**Live Entrepreneur Interactions:** Successful entrepreneurs meet and interact with the students in small groups and share their entrepreneurial journey & answer students' questions, it happens every month. The main objectives of these interactions are-

- A) Students get exposure to a wide variety of opportunities.
- B) Students have an understanding of entrepreneurial journeys.

**Business Blasters:** Business Blasters is a practical component of EMC for classes 11th and 12th. It has been designed to provide our students an experience to work in teams, brainstorm and identify social challenges or business opportunities, prepare business plans and implement their ideas in their neighborhoods. All participating students can receive seed money of Rs. 2000 per student. The teams use this seed money with a clear objective to either earn profit or create social impact.

#### **Evolution of Entrepreneurship Mindset Curriculum**

Preparing students of grades 9-12 to take charge of their career-paths while cultivating the entrepreneurial mindset, the EMC employs experiential learning with reflection. It has been observed that students exposed to EMC have become more confident communicators, are willing to take on risks and new challenges, and are more informed about their career choices.



Below is Journey representing the evolution of Entrepreneurship Mindset Curriculum from its Framework launch in February 2019. This evolution reflects the practice of some of the very same entrepreneurial mindset that EMC aims to inculcate among our students.



#### Delivery of EMC in digital mode during pandemic (Apr 2020-Feb 2021)

Due to the pandemic crises and lockdown, schools were shut and EMC classes were not happening. To minimize the loss of education in these testing times, Digital EMC came into being. The idea was to provide continuous and joyful learning to our students keeping the EMC learning objectives intact. Following are the key interventions that happened in digital mode during the covid 19 crises and lockdown period.

#### **EMC TEACHER MANUALS**

4 individual booklets were developed for grades 9,10,11 and 12. There has been a change in the design and layout of the manuals, to make them more engaging and reader friendly. Number of units per grade are as follows. Class 10 and 12 have been deliberately kept lighter than grades 9 and 11 -

Grade 9 - 10 units

Grade 10 - 7 units

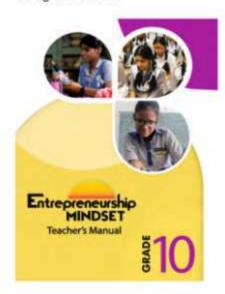
Grade 11 - 8 units

Grade 12 - 6 units

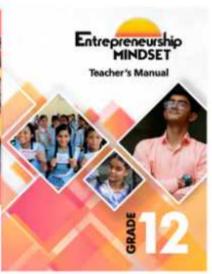
In comparison to last year's manuals, the following are the major differences in the new manuals -

- Each unit begins with a hook, in the form of a comic strip or any other type of conversation starter which can be used by the teacher.
- In order for more students to be able to reflect aloud, in most units the students will first reflect in smaller groups and then one person from these groups will share the learnings with the whole class. Previously, the teacher asked a few students to share their reflections which sometimes lead to the same students speaking up.
- Most units have 2 activities and 1 story, with the exception of a few units.
- The overall layout of the content for each unit has been changed to make it easier to navigate.
- Micro Research Project has been renamed as Career Exploration.
- Each unit was reviewed multiple times within the team before a testing was done with mentor teachers and teachers.

These manuals have been distributed to schools and EMC teachers have started taking classes using the same.







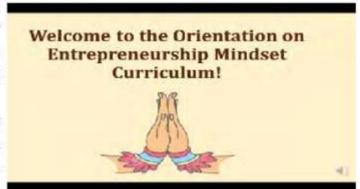
#### Pilot

Due to the lockdown, there could not be a classroom pilot of the units, therefore an online testing for it was done with **114 mentor teachers and teachers**. Each unit was reviewed by 3 teachers/ Mentor teachers. The feedback from the reviews was collected through google forms, discussed internally, and incorporated in relevant places.

#### ONLINE CAPACITY BUILDING PROGRAM

The OCBP on EMC was launched on 18th May, 2020. 20781 teachers enrolled for the training, 18423 (88.65%) completed the training. The training ended on the 1st of June, 2020.

The EMC team developed the content of the training, which consisted of modules of the various components of EMC in the form of PPTs which were then converted into short videos with voiceovers from EMC team members.



#### **EMC BOOTCAMP**



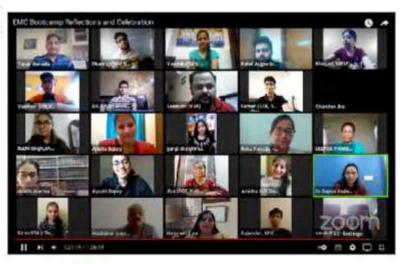
Online summer bootcamp for Entrepreneurship Mindset was organized by SCERT with the help of eight partner organizations. Despite various challenges faced, nearly 250 students managed to actively participate until the very end. Student's project presentations, audio-video reflections as well as comments on feedback forms clearly indicate that they have gained a

lot in terms of self-development -- confident communication, taking risk, trying challenging things, etc. The supportive learning environment and efforts put in by mentors played a key role.

The online bootcamps ran between **June 10, 2020 and August 3, 2020**. The actual length of the programs varied from four weeks to seven weeks. The following eight Partner Organizations

offered a total of 14 batches of online bootcamp, each batch comprising 25 to 32 students.

- Akadasia
- Alohomora Education -Unlocking Minds
- Kidzpreneur
- School of Future
- tGELF (the Global Education and Learning Foundation)
- Udhyam



- UltaBhonpu
- Youth Startup network (YSN)

450 Students applied for bootcamps and 418 students were accommodated. Students came with the expectation line; wanted to learn something new, wanted to improve confidence and communication skills, wanted to be entrepreneurs and were hoping this would help, wanted something interesting to do while being locked down.

Based on the reflections expressed by the students during **EMC Bootcamp Reflections and Celebration Event**, and via project presentations and audio-video reflections as well as what they expressed in the feedback forms, student experiences fall in the following categories.

#### Learning Environment

In the beginning, the online learning environment with strangers — new mentors and batchmates — in an online space, where most videos were off, was unnerving. However, the warmth of the mentors and their friendly facilitation drew the students out of their discomfort and made them active participants in the learning process. Also, in most of the batches, mentors made regular attempts to keep students engaged via interesting activities. By the end of the bootcamps, many students developed strong bonds with their cohorts as well as their mentors and didn't want this experience to come to an end.

#### Confident Communication

Large majority of students reported that participating in this bootcamp made them a lot more confident and they are now able to express themselves without hesitation with their families and teachers. Regular practice and a non-judgmental learning environment seems to have helped everyone.

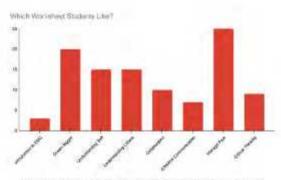


#### Exceeded Expectations

Even for students who were familiar with EMC activities in their classrooms, this bootcamp experience far exceeded their expectations. They attribute it to the learning environment described above, the subject matters and tools they were exposed to for the first time, and the realization of their own capabilities. Many of them feel elated just because they discovered what they are capable of.

#### **EMC WORKSHEETS**

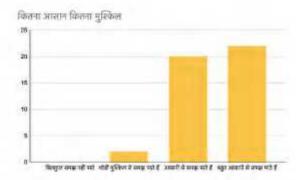
For continued learning at home, we started sending out weekly EMC worksheets for students based on specific EMC themes. Each worksheet is also accompanied by a video explaining it. We also took students' feedback on worksheets and tried to find out how they were engaging with them. Below are the few findings:



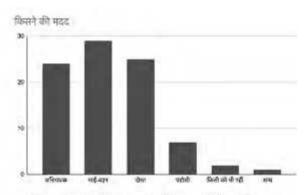
Manage Fear came out as the most liked worksheet. In our sample of 50 students, 25 students cited it as one of their favorite worksheets. Dream Bigger is second among the most liked worksheets as 20 students included it in their list.



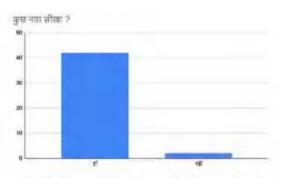
Data from the sample shows that the majority of the students are able to complete the worksheets within 1-2 hours.



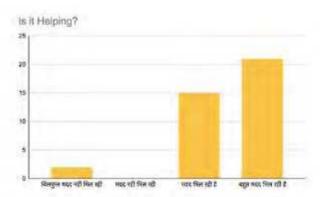
42 students find these worksheets easy to understand. An Interesting point to note here is that 18 of them have also suggested using easier language in the worksheets



Students are involving parents, siblings and friends. Reasons could be availability of people and students comfort level with students.



42 students have said that they are learning new things from these worksheets.



36 students feel that worksheets are helping them.

#### INTERACTIVE WORKSHEETS PILOT



#### Background

Strategies for using digital channels and devices are being used to support learning and teaching in the schools. For the regular subjects, students are receiving worksheets prepared by teachers on their WhatsApp groups. From the previous experience of Digital EMC activities with students through online channels, these channels for sending, receiving and evaluating the worksheets pose the following challenges:

#### Pedagogy related:

- a. Facilitation: The order of instructions should be flexible, it should change based on what a student responds.
- b. Guided reflection: Students have to be given instructions in small steps, and they need to be given time to think and reflect before moving to the next step.

#### 2. Execution related:

- a. Time and Effort: Students have to copy the worksheet questions (including pictures) in their notebook. Only answers, without the context and questions, are not meaningful.
- b. Evaluation: For teachers it is difficult to keep track of individual student responses, since all student responses are received on the same WhatsApp group.

#### 3. Learning related:

- a. Progress: Organising worksheet responses and feedback is not possible on WhatsApp. It is difficult for students and teachers to keep track of learning and progress.
- b. Analysis: EMC team has limited access to samples of student responses, for learning about student understanding and improving future worksheets.

In order to address these challenges, a pilot of 14 'Interactive Worksheets' was carried out on a chatbot platform, in which 400+ students participated. Learnings and Insights from the pilot are as below -

- 7/8 (86% students) Students prefer chatbot worksheets over PDF worksheets
- Students like the 'question answer' flow. A lot of students said that they like chatbot more because it feels like someone is asking them questions and they just need to think and answer
- Students don't like to write/type (a lot). They want more media of expression. We need to solve for making "sharing with the chatbot" a low-effort and fun experience for students.
   Some ideas
- Clickable/editable reflection templates would be more engaging









#### SOCIAL MEDIA CAMPAIGNS

In order to showcase the impact of EMC on our different stakeholders and inspire students to explore its potential, a campaign by the name of 'This is my Story' has been started on our social media handles. Every alternate week an inspiring story is released. The objective is to have a repository of these case studies which can then also be used during training and other such public forums.





#### Digital Campaign:





#### DIGITAL LIVE ENTREPRENEUR INTERACTIONS

As a part of the Entrepreneurship Mindset Curriculum delivered to 7,50,000+ students of grade 9-12 of Delhi govt Schools, the students are also given opportunities to interact with successful entrepreneurs and learn from their journeys. After 900+ such Live Entrepreneur Interactions (LEI)

in classrooms last year, LEI went digital and we organised several such interactions via Zoom + Live Broadcast at SCERT Youtube Channel.



An analysis of approximately 6000 students' responses was carried out to identify areas for improvement (After each session, a feedback form is sent to students over zoom and youtube to fill). Some of the key findings have been as below -

- Students want simple and clear communication from the entrepreneurs to relate to their day to day lives
- More activities in the sessions to break monotony example quiz, rapid fire, polling etc.
- Pick more comments/student responses and questions from youtube for the entrepreneur
- 4. Have more time for student questions
- Disseminate session related information some days in advance



#### Use of Chatbot for enrolling students for LEI

At first, in order to enroll students, we called them, shared about LEI, and checked with them about the availability of smart phones at home and basic internet. This was a time consuming process, and the conversion rates were really low.

We then used a chatbot which consisted of a video for students to learn about LEI and questions that they could self answer and then based on their interest, get added to the whatsapp group for the LEI. This helped us save on time, energy, and ensured that only those interested were joining the group.

#### CAREER EXPLORATION

About 44 students from Delhi Govt. Schools participated in a pilot, where they were first trained on skills such as questioning, managing technology, online facilitation etc. These students then reached out to people from different backgrounds, such as - Lawyers. Teachers, Psychologists, Nurses, Global network managers etc., and organised sessions with them, in which they interviewed them. These sessions were done virtually and attended by their peers. The peers also asked them questions.

#### Output of this Project-

Number of students who were given the training	44
Number of sessions facilitated by students who were trained	19
Number of other students participated in the session	190

#### Takeaways -

- Very little training was required for students to lead such sessions. Training mainly focussed on questioning skills and online facilitation
- Students found experts from their immediate family and community, thus leading to sessions with people from similar backgrounds.

- Students collaborated with their peers and teachers in the school to mobilise other students to participate in the session.
- Short training videos on topics such as student mobilisation and expert onboarding does help students plan for the session.

#### **EMC Implementation 2021-2022**

#### **Business Blasters**

With a budget of Rs. 60 crore, Business Blasters project is a component of EMC for students of grades 11th and 12th in which interested and committed students form teams, come up with ideas, receive seed money of Rs. 2000 per student to develop the ideas, and through various rounds of selection, approx. top 100 teams are selected to participate in an expo.





A pilot for the same was carried out in the School of Excellence, Khichripur, starting February 2021. Students of grade 11 formed teams, came up with project ideas and presented these ideas to a panel which scrutinised them, looked into the feasibility and selected 9 projects (41 students) for disbursement of seed money of Rs. 1000 per student. These teams were also provided

mentorship by students of Delhi Technological University, Department of Entrepreneurship and Family Business.

The pilot showed very promising early outcomes, and the goal was to scale it so that more students can inculcate an enterprising attitude and are motivated to become job creators, rather than job seekers.

#### Project Brief

Business blasters project enables EMC students to demonstrate their mindsets by creating value through:

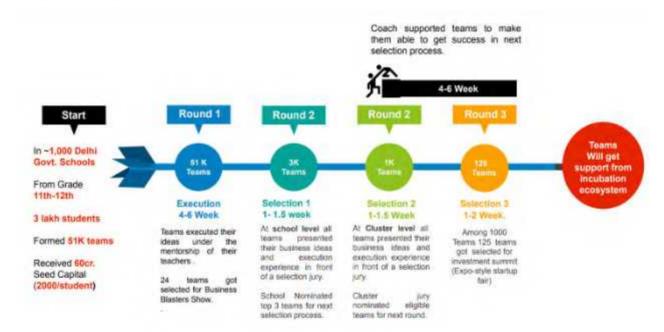
- creating an innovation that can be applied to multiple needs or problems
- identifying and fulfilling a need in the marketplace
- taking up a problem in a community and solving it efficiently

#### Students create value for:

- target customers in the marketplace or
- target beneficiaries in communities.



#### **Business Blasters Process**



#### Below are some statistics of the project:

- Kicked off in September 2021, in 1000 schools
- 3 Lakh+ participating students 51,000 project ideas
- Budget of Rs. 60 Cr Seed money of Rs. 2000 per student

#### Capacity Building

On its launch in 2019, the Entrepreneurship Mindset Curriculum team conducted its training for different stakeholders involved in the process to deliver the curriculum to students. Post 2019, due to covid, the training was not able to be conducted offline. Since the curriculum is new as well

as more teachers were involved to deliver the components, it became more crucial for the EMC team to conduct its training.

In person EMC training was conducted following the cascading model -

EMC team > 65 Master Trainers > 1000 EMC coordinators + 255 Mentor Teachers > 16000+ EMC teachers at the school level.

Total 980+ schools have completed the EMC training.EMC Coordinators, EMC Teachers, Mentor teachers, Head of School etc from 953 schools participated in this training.







Among the participants were mentor teachers, Head of School, EMC Coordinator, EMC Teacher, 69.8% agree while 29% strongly agree that they feel confident to apply what they have learned in the training further. In order for the stakeholders to communicate the purpose of EMC and its components with others

engaged in the deliverance of EMC, 31% of the participants strongly agree that they feel prepared to deliver the curriculum to others/ students

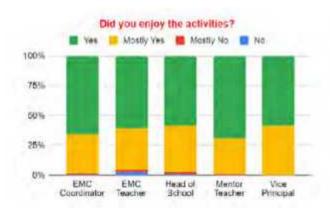
34.1% strongly agree that they now feel more confident to play their role in EMC. The EMC team built a 2 day model of training for the stakeholders so that enough time is given for discussion to build an understanding of each component. 82% of the participants felt that the 2 day training model was sufficient.

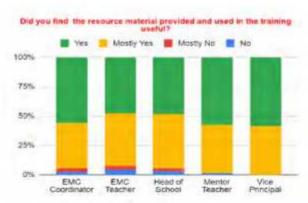


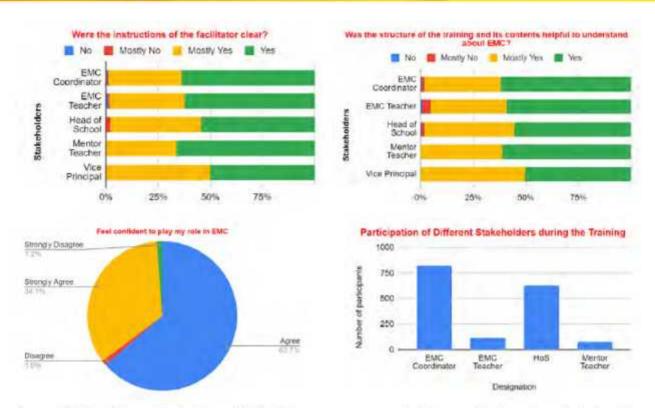
On a scale of 1-5 of their experience

during the training, 58% stakeholders rated 4 while 35.4% of the participants rated 5.

Below are the some statics of participant experience :







Around 54% of the stakeholders did find the resources materials provided and used during the training useful and 62% of the participants enjoyed participating in the activities useful.

#### **Testimonials**

#### **Parents**

"The EMC project has impacted Nisha in such a way that she has started to believe more in herself for things she wants to do. Nisha always had the urge to do something all by herself and the validation she received from her fellow mates, her teachers and all the EMC team members during LEI made her sure that whatever she's doing is worth putting in the effort for.

Nisha now better understands the importance of striking a balance between studies and her aspirations. This exposure has really transformed her for good."- Parents, Delhi Government school

#### Students

"These classes also help in increasing our concentration and help us study better to achieve our goal." - Student, Delhi government school

"Attending EMC classes has made me believe that 'I can do it'." - Student, Delhi government school

"EMC is a very useful curriculum where we are encouraged to think big and start our own initiative"- Student, Delhi government school

#### Teachers

- "EMC Increase teacher's sensitivity towards the need of the students"- Teacher, Delhi Government schools
- "Benefits of EMC classes are not limited to just students, experience is enriching for our teacher as well"- Teacher, Delhi Government School

"EMC Business Blasters is a boon for all the students, especially the ones not doing well in academics.

Their enthusiastic participation in BB teams has also impacted their studies in a positive way, making them confident and enabling them to plan, manage time, concentrate and comprehend the topics in various subjects"- Mentor Teacher, Delhi Government School

#### Media Coverage of EMC

## देश की प्रगति के लिए युवा उद्यमी तैयार करेंगे सरकारी स्कूल

makin pou symbol con frame, from sar a symbol sinc frame frame ( अवन्यक्रिके), प्रमुख विकास स्ट इक्कीरण कार्यक्रमण स्टूबक्टम स्ट विकास अपन्यत पर एक कार्यकार भा अगरितर पार्ट के कार्यात् भा अगरितर हुआ। जिसमें स्व अगरित के विद्युवित की उनके अगरितकारों ने पार्ट विचारका के विचार व्यक्तिया सन्तर्भक्ता के विचार वालुकों मा जार्य कार्य विद्युवित को एक स्वयन प्रमुख कार्य के विद्युवित giftet furm erre ven at 3mit

विद्यालिको से कर कि इस कराई में साहत अनावा करने अपेटे राष्ट्र में पूजा रचन प्रणानाम, ताला के बर स्थान क्यून के स्थार पर पूजा जान अपेटी कि किया है उसी करते और जिल्ली करते, अपूजा, ताली अर



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बात कर पार्ट के मा उन्हां के प्राप्त के प्राप्त के प्राप्त कर कर कर उन्हां क्या कि वे बात के समें गार्ट तिकार को उनका पत्र देवते के लिए के तका उनमें दिर वार्टी अधिकारक समित कर की गार्ट सम्प्रतिक प्राप्त पत्र के विकास कर की मार्टिक कर की अधिकारक स्थापित के अधिकारक स्थापित की गार्ट उन्हां अध्याप पत्र कि वे विकास कुमार्टी के विकास कर की अधिकारक उनका है। इसमें अध्याप पत्र कि वे विकास कुमार्टी के विकास के विकास कर की अधिकारक उनका है। केरो आर्थ करने हैं। साम हो राजकीय

#### Entrepreneurial areams coming true at this govt school, one stitch at a time

# Mantra for budding entrepreneurs: Dream big, start small

New Dellist: Encorpropours to the city should be involved in project valuation and men-sorship, said Padma Shri invaries Surgery Bildschands in white advising Deliti go-versiment on the energeon-urable curriculum (EMC).

Bushchandani, the Expelor of Jedo Kidae todas Lat. - the company that owns Neukri-erus and co-kugader of Astro-ka University — Intersected with RAIC students of Dedit govertiment achools on Friday saying that dream big, start small is a manera he follows

"Successful businesses are bulls on deep customer in statists. You will face hard supply the state of the stat

ships, superbilly in the initial years. Titlisk of the long surm and keep persecuting." An alumnus of St Step-horts College, Dothit Univer-sity and IBM Alumodade, he began his career in solvertistrug. Englessen months later, he quit his job to become an



Series likestandus intracted with entrepreneurable curriculum musium of Ovitt gost schools.

emprepriment and co-listan-ded links Edge. For the first se-ven years as an entrepriment, Sanjoer dafshied in a number sarges unisses in a misses of small businesses. From salary surveys to flatibuses; from fluidility studies to training In 1967, Into Edge launched Naukricom and transformed lesself leman Insurpos companie.

terrise company.

Recalling his childhood days, he said, "I dreamt of starting my own company when I was a neenager. My thru office space was my finder's servants quarters that I rented from him. I spent the weekends reaching at mana-

gement schools to and aro-und Delta," adding that for the first six years to entrepre-neurably, he managed his finances by taking up part 6

Deputy chief minister Manish Steedla taked Bikh-chandani his deficition of an entreprenogrial mindset. He replied. Any persent who is successful as a professional or entrepreseurhas hission action. He is thinking of crea-ties solutions to profices and is action oriented. Anyworking what was his

Key motivation to becoming an entropropour. Bikbirhan

dence in the work I did. Co-ming from a middle-class fa m0s. I knew that financial stability was also important.
After deliberating for a few months, ifinally took the long with a commitment to work hard and nucceed."

Me added, "Your first job.

is very important. Just like the first few years at achool are crucial for learning, the initial 5-4 years of your pro-fessional life teach you a lor about work orbics, professional relationships, and wor king hard. It forms the foun-dation of your curver."

#### BUSINESS BLASTERS' PROGRAMME

# Healthy cookies to low-cost pads: Govt school students make business pitch



At Janki Devi Sarvodaya Kanya Vidyalaya.

# हमें जॉब प्रोवाइडर बनना है जॉब सीकर नहीं : सिसोदि

र्ज किसरे, a Ades ( Witch व्ययम् ) । राजपुत्रसमित order foreit few 4 somether foreit regress of the आधीश धारो ने प्रेम प्रमुख्य प्रमुख्य की केंग की संबंधित कर्स हुए कहा कि दिल्ली सरकार ने दिल्ला की नीक को डीब करने के लिए स्कूलों में मुलबूत सुविधार्ग प्रशासन बारबाई और अंस शिक्त को चैत्र बनाका ग्रमान की समानाओं को साथ करने का प्रयाप का of it with we he fewly at time wave में जो प्रकाश आरमा गए हैं. पंतरहम्मेर्गातन

एटरप्रेग्योरशिप माइंडसेट. करिकुलन से स्कूली खात्रों के जीवन में बटलाव आया : मनीध

सहरक्षर करियालय जाती से एक हैं त्ये जाती जो नए ज़रीके के कोचने, चुनीती उनीकता करने और एक करने में साम्य कराने पर आस्तरित है। इसमें बात बीतान nitragii di adir seri-reprofess an arrogen archi di alविरामी प्राप्ता ने जेवीरिक अविद्याल के वाच्या से भा भूतिहरूम विकास है कि उससे विकासी स्थानिक पर ने tech ser verproses we it mess it, afte from? में बीरह बर. में पेटेशन कप में भी मेहतर करें । हफार जिल्ला पर है कि हमारे बाप क्षेत्र प्रोपल्ला करे जॉब



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**अज़ हा** 2019 में चीन के वुहान में कोविड-19 का पहला ज्ञात मामला

## घर में गैस रिसाव होने पर 20 सेकंड में बज उटेगा अलार्म

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ur or his finitive of these olds w क्षा करता जिल्हा व सामा हुए। 20 रेजिया में आवर्ष बात शरेण: अमेर्जा कर केवर - 1 विका राजकीय राजका प्रश्निक जात विकास विकास के विकास के विकास ज्यादर वार्यक्रम के लाग एक रेक्स में आवर्ष रेक्स किया है। सामग्रा आवर्ष की बाजा में चे मामरे की नेवार्स से हैं। स्थित सेन



 विक्रमेंस क्लास्टर दार्ग्यक्रम से ताल सामें द्वार नेवार किया पार आसी। तीर (2वीं पता के की बाजें ने विकास की किस्सी की घटा है उस जनार्थ की स्थाप है। अरार्थ के सर्दार्थ, तीवा, बजा,

सेतन स्वीतात कर्त पूर्णी जयकरण राजान्। गुरु हैं : विकासी के स्वीकेट में प्रदुष्टिय तारते प्राप्त आपने प्राप्त करण

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कुछ नीहर को हुएँ पर शरका कीए। उन्हाल के लाज कोड, असन, दिखाँड, कार, जार, तुम्बर, शक्ताल, तिक्ता, तुमा ने जिल्ला अनुसार हमार सीना, नांदन क्षा और ग्रेंगकर सुन्धर की देखीक में उत्पान विकास किया है।

आसंबन्धंतिय

माहराजाहर जारी

माहदसंद करिकुशाम की

#### मोबाइल पर मिलेगी सुचना

विविद्यान पर (विभाग सुक्ता कर्म को शीकर है उस अबसे को पोक्स का यो भी जोड़ने की दोकर है. जिससे का के सकतों को रिक मिला को सुकत करों का से अबसे में को तो की है अबसे ही देखा हैंने के 30 मीकर में सुकत कर होते हैं. जानी उनक अबसे को बेन हैं अपने उनके अबसे में अबसे

वर भाव को छैं जा जाती से क्षांबर की बारित र राजा कर सामें को बीरामा का राजाने ताम के बीरामा की विराध कर राजाने ताम के बीरामा की विराध कर राजाने का मुख्य किया कर

मा। इसके राज प्रतीक साथें को पी राजा गरने की का पर्देश ( गीज

#### ६०० रुपये कीमत

600 2002 व्यक्ति विकास के 13के करते के प्रस्त और पे समझ कि राग में इस 330वी को कर्मा किस है (मार्च महाना में 50 राज्य के अस्पातन के 50 राज्य के अस्पातन के मार्च में में 1 सामक्रित का मार्च में करने में उन्हार अपने की 300 में में अस्पात अस्पी की 300 में में

कते ) प्रधालम् कताई शृहे है । सांच साथ विभेक्ष कर सुद्ध के बिकारिय के विकास सम्बद्ध करा साथि।

बात का शकेते अपने । बक्तमा कि अराजें ने अन्तर्म करते. उटलंद की रैका कर सुद्र का विक्रमेश शुरू कर दिया है। लाजे के इस प्रमास की नई कार वर से जाने के लिए जियानकी से के करवीर कर तरे हैं, दिसमें शहर चीक्य में

पान (तो हैं, हमान तोड पोक्स से पानमें का मारे। सीपानकी बार के प्रकार के सान कैस्टरिक्स : जानीरें कहा कि प्रभावीं बार है कि सार्थ की उनकीं पी सिंडी की लेकर जीतिर की पिक्स की लेकर किस करते श्रीक्षेत्रिक अनुर्वाचन ग्रीक्ष् ( वीरायमर्थ का ) प्रारं की संबद्धान वेत्रा यात्रि को क्षेत्र में प्रारं में श्री किया कार्य है उसी के सूत्र साम्बं के अलाने को रियार किया है को पूरी नात के सुर्वाधन है।

# पर जन्मे तक जलाते के पांच पेश क्रमें जा चुके हैं। क्रियाल के १९मीं

हर स्टूडेंट को मिलेंगे 1 हजार रुपये, 6 हफ्ते का होगा प्रोजेक्ट

विशेष संवाददाता, नई दिल्ली

दिल्ली के सरकारी स्कूलों में 11मां और 12मी शुरू फिया गया है। इसका महत्त्वा है कि वलास के तीन लाख स्ट्डेंट्स धरा प्रील्ड प्रातंत्रक के आण आगे बहेरे। दिल्ली सरकार भी हम लिखे और वे सिके नौकरी पाने वाले

े ०००। ति इहंड्य में मार्ट कि रुपये जिलेंगे और वे समान न परापदे के लिए फिल्हें ना किन्ते आपहिता पर काम करेंग इस प्र ध्रीकेक्ट के लिए 30 सरीह रूपमे मंजूर किए गए है और से महीने का अंदर यह प्रातिक्ट पूरी तथा मे भूक कर दिया आएस। ० सामी का साधव रोने हुए स्ट्रुडेट्स की

करना होगा। युधवार को एक देस क्रांन्टिंग शुरु करने या समहज को किया चुनीती पर ये सीयम अगतिर के तरियात और शिक्ष मंत्री जाम करने के आई/हया पर प्राप्त करें। हो मनीय मिलीदिया ने ऑवरिय-प्रेतीएव माएंटसेट मार्गिन के अंदर इस प्रोतेकर को लागू किया करिकृत्सम् के तहत प्रीतन प्रोतेक्ट का वैलान और गाइसलाइस नारी की।

Brutte if fifte time fie erieft be वकृती में बजास र से 12 के स्ट्रेड्स के लिए बाजी के जीवर अपना काम मुख्य करवा का

> महीं बॉल्स मीकरी देने माले भी बन समें। अब सरकार बलास 11 प्रतिकृताम के तहत तीन रचक स्टॉडेट्स के लिए पोन्ड फ्रेनेस्ट भी शुक्त कर विशा है। विस्तितिया ने करा, आजप्रयोगिया महदस्य भारतकृतन्य के तस्त सर स्टूडेंट को सोंड मनो के तीर पर एक

30 विसंबर तक अपने प्रतिबद पर पूरा बतन हजार नपरी दिए जाएंगे लांक किसी विजनिता आयुक्ता इस स्कीम पर मुख्यमंत्री अस्तिह के जरीवाल ने भक्त, इस स्कीम के साथ कई

विलयाम आयोगमा समने आएम। स्ट्बेटस पूप में प्रतम करेंगे और दिल्ली के मरकारी श्कृतों के ब्टूडेट्स का अपना काम शुरू करने का तुनर और निखरेगा।

स्टाइटल को इसका लिए बजट और प्लाब नेयार करना होगा। एसके अहर इस पर काम ween शोगा। इसके लिए 5 अपने का टाइम कियो जीवन थे. और 12 के ब्ट्रेड्स के लिए एस दिया आएगा, जीनि दिसंबर 30 की खत्म होगा। स्ट्डेट्स को अपनी टीम बनानी होगी और विसी आइडिया पर जाम करना होगा। पीएक प्रेरिका की महातालांस दीका, स्ट्डेट्स, टीम लीवड और पेस्ट्स के लिए

> सिसीदिया ने कहा, कभी कभी लोग सीचते ते कि एक तजार रूपये से स्ट्डेंट्स क्या करते ? चे प्रया करेते, फैलो करेते ? भारत उन्हें प्रातिकः की हर जानकारी जा पता नहीं है। अगर अभिभाषक इसे जानेंगे, तो वे भी बच्ची के साथ उसके प्राजेक्ट पर चर्चा करेंगे और मत्त्र करेंगे।

#### Social Media



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Youtube: SCERT Delhi (https://bit.ly/SCERTDelhiYT)



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